

# ESTP - THE PROMOTER

## Ideal Careers:

Marketing, Sales, Talent Agent, Mechanic, Entrepreneur, General Contractor, Athlete, Litigator, Mechanic, Forester, Building Inspector, Surveyor, Biologist, Sales Manager, Insurance Agent, Hotel Manager, Television Reporter, Air Traffic Controller

## Options at UKZN

- ❖ Bachelor of Arts Philosophy, Politics & and Law
- ❖ Bachelor of Commerce (General)
- ❖ Bachelor of Laws
- ❖ Bachelor of Laws (part-time)
- ❖ Bachelor of Arts (General Studies)
- ❖ Bachelor of Social Science (General Studies)
- ❖ Bachelor of Social Science Government, Business & Ethics
- ❖ Humanities Extended Curriculum Programme
- ❖ Bachelor of Science Land Surveying
- ❖ Bachelor of Arts Cultural and Heritage Tourism
- ❖ Bachelor of Arts International Studies
- ❖ Humanities Extended Curriculum Programme
- ❖ Bachelor of Science Biological Sciences

If you wish to study something else, this is up to you as long as you meet the requirements and have the skills, abilities and interest in the career of your choice. Make sure, you do as much research as possible on a specific career. Kindly consult FET Colleges and Universities of Technology for courses related to vocational courses.

This test is only an indicator and is a tool used to give you an idea of your personality traits and related careers. Students are advised to consult with the Institutes Career Counsellors for additional information on career choices and course offerings.



# ESTP

## What are ESTP's like?

ESTPs are outgoing, enthusiastic, and excitable "doers" who live in the world of action. They are blunt, straightforward risk takers who are willing to jump right in and get their hands dirty. They live in the present and place little importance on introspection or theory. They look at the facts of a situation, quickly decide what should be done, execute the action, and move on to the next thing. ESTPs have a strong flair for drama and style, love to have fun, and are fun people to be around.

## *The Promoter*



## Extravert

Likes to be around people. Active, has high energy. Likes to take initiative. Outgoing and enthusiastic. Talks more than listens.

## Sensing

Aware of, and trusting facts, specifics, details, past experience and present realities. Is often observant, realistic and pragmatic. Lives in the here-and-now.

## Thinking

Makes decisions based on logic rather than emotions. Ruled by the head, not the heart. More concerned with facts than protecting people's feelings.

## Perceiving

Preferring spontaneity, flexibility and keeping options open. Being adaptable and going with the flow. Playful, less aware of time. Prefers to start projects, questions the need for many rules.

## 7 Common ESTP Traits

- 1 Strong flair for drama and style
- 2 Fast-moving and fast-talking with an appreciation for the finer things in life
- 3 Uncanny ability to perceive people's attitudes and motivations
- 4 Lives in the present moment and likes to see immediate results
- 5 Loves to have fun and to be the center of attention
- 6 Attracted to adventure and risk
- 7 Excellent people skills